

## Heng Feng Bank Investment Banking and Assets Management Service Charging Standard

Pricing Method	No.	Service Name	Service Items	Applicable Customer	Charging Standard	Charging Basis	Note
Market Adjusted Price	8.3.1	debt financing instruments consignment-in	Commission charge	Corporate client	Charge according to the agreement	According to related spirit of the meeting and guiding idea of China Interbank traders association, uniform trade charging standard divides into underwriting fee 、 distribution costs.	
	8.3.2	Assets management service fee	Service fee(charging name including business management fee、 business service fee、 business arrangement fee、 business commission fee、 business agency fee etc.)	Qualified investors (include Retail customers, interbank clients, corporate client and Private banking clients)	Negotiated price, charge 0%-10% of the investment and financing amount.	According to China Banking Regulatory Commission、 National Development and Reform Commission order 2014 No.1 《Commercial bank service measures for the administration of the price》 and China Banking Regulatory Commission issued (2012) No. 3 《The China Banking Regulatory Commission	1.Confirm according to business lines、 business trade、 business amount、 business deadline、 responsibility etc. factors, Negotiated price, charge below 0.5% of the investment and financing amount in Fuzhou Branch.2.For the implementation of the state council executive meeting resolutions spirit, lightens the burden of enterprises, fulfill social responsibility, we have decided to take no charge for the following programs since August 11, 2014:(a) small and micro

	8.3.3	Assets management consultant fee	Consultant fee(charging name including various consultant fee、consulting fee etc.)				enterprise financing service charge for free. Including business management fee, business services fee, business arrangement fees, consulting fees;(b) financial advisers for small and micro enterprises for free
	8.3.4	Financial Market Business Consulting Fee	Assist customers to optimize their investment and financing structure in the financial market and improve their financial management level.	Large and medium sized corporate customers	According to the agreement/contract	According to China Banking Regulatory Commission、National Development and Reform Commission order 2014 No.1 《Commercial bank service measures for the administration of the price 》	